

# Salon Professional Career Path Guide

		LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5	LEVEL 6
<b>LEARN</b>	<b>OVERVIEW</b>						
	PHASE	INVESTMENT		GROWTH PHASE		PROFIT PHASE	
	EXPERIENCE	1 year	2 - 3 years	4 - 5 years	6 - 7 years	7 + years	8 + years
	SCHEDULE	4 Nights Fri/Sat	3 Nights Fri/Sat	2 Nights Fri/Sat	2 Nights EO/Sat	Flex	Flex
	REFERRALS	12	10	8	6	4	4
<b>EARN</b>	<b>MONTHLY AVERAGES</b>	<b>LEVEL 1</b>	<b>LEVEL 2</b>	<b>LEVEL 3</b>	<b>LEVEL 4</b>	<b>LEVEL 5</b>	<b>LEVEL 6</b>
	SERVICE COMMISSION	\$2,900	\$4,076	\$5,460	\$7,068	\$10,339	\$14,640
	RETAIL COMMISSION	\$149	\$288	\$493	\$614	\$864	\$1,188
	TIPS	\$725	\$971	\$1,241	\$1,537	\$2,154	\$2,928
	ANNUALIZED INCOME	\$45,282	\$64,015	\$86,330	\$110,626	\$160,286	\$225,072
<b>LIVE</b>		<b>LEVEL 1</b>	<b>LEVEL 2</b>	<b>LEVEL 3</b>	<b>LEVEL 4</b>	<b>LEVEL 5</b>	<b>LEVEL 6</b>
	<b>WEALTH BUILDING</b>	Cash not credit					
		3 months personal expenses in bank					
		Own don't rent					
		Max your 401k					
		Pay down mortgage					
Invest 10-20%							

